

Rockingham County Facilities Operations
116 North Road
Brentwood, NH 03833
Jude Gates/Senior Director of Facilities, Planning & IT
603-679-9375
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Proposal Submission Deadline:
Thursday, November 20, 2025, at
7:30AM
Proposal Opening: Thursday,
November 20, 2025, at 1:00PM

REQUEST FOR PROPOSALS
Janitorial Supplies
Rockingham County Rehabilitation & Nursing Center and
Department of Corrections
11/06/2025

You (ORGANIZATION) are hereby invited to submit a proposal in accordance with the specifications outlined in this Request for Proposal (RFP). All necessary information required to complete your submission is contained within this document. Please refrain from adding our e-mail addresses to your marketing or distribution lists. Failure to comply may result in your domain being blocked, which could hinder the receipt of future proposals or communications from you.

Rockingham County, New Hampshire (Rockingham County) is a public entity composed of various departments, including general administrative offices, a nursing home, an assisted living facility, a correctional facility, facilities operations, and offices of Elected Officials such as the Commissioners, the Delegation, County Attorney, High Sheriff, Register of Deeds, and Treasurer.

QUESTIONS?

For questions specific to the product or service listed in this RFP, please direct inquiries to the contact listed in the upper-left corner of this page. For questions regarding the proposal submission process, please contact rfp@co.rockingham.nh.us.

Please note: Any alteration or modification of documents or proposal forms downloaded from Rockingham County or Public Purchase is strictly prohibited. Such actions may result in disqualification from the proposal process.

INSTRUCTIONS

Proposals can be submitted through one of the following methods:

1. Hard Copy Submission

Submit two (2) copies, or one (1) copy along with a thumb drive, in a sealed envelope labeled **"RFP-Janitorial Products"**. Deliver to:
Rockingham County Commissioners
119 North Road
Brentwood, NH 03833

2. Email Submission

Email your proposal as a PDF attachment to rfp@co.rockingham.nh.us. Ensure that no submissions are sent to any other Rockingham County email address, as this may result in disqualification. File attachments must not exceed 20 MB in total. If your attachments exceed this limit, send multiple emails as needed. You will receive a confirmation email within one business day. If you do not receive confirmation, please contact the individual listed in the upper-left corner of this document.

3. Online Submission

Proposals may also be submitted online via Public Purchase. Account registration is free, but please allow 24 hours for activation. Visit the [Public Purchase: Rockingham County Home Page](https://www.rockinghamcountynh.org/rfpbidding), or www.rockinghamcountynh.org/rfpbidding for more information and the submission link.

Submission must include:

- Organization legal name with DBA if applicable.
- Tax ID.
- Physical address and mailing address (if different).
- Organization representative name and contact information (phone, fax, and email).
- Itemized pricing (including shipping or freight, if applicable).
- Cut sheets, specifications, brochures, etc. for all products quoted, if applicable.
- Equivalents must be clearly identified, with all variations from the specification annotated and are subject to approval.
- Complete details about warranty and service availability.
- The proposed start and completion time schedule for after bid has been awarded.
- Insurance requirements, non-appropriations and indemnification obligations.

Proposal Openings

Authorization to open proposals will be given during the regularly scheduled Rockingham County Board of Commissioners meeting on **11/20/2025** at 1:00 pm ET. Please note that proposals will not be reviewed during this meeting. Instead, they will be forwarded to the respective department that issued the RFP for thorough review after the meeting. Proposals will be awarded or rejected once Rockingham County has completed a comprehensive evaluation and comparison of all submissions.

Meetings are held in the Maureen Barrows Conference Room at the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH. Alternatively, meetings can be accessed via the following Zoom link: <https://us02web.zoom.us/j/5808918771> or by phone at 646-558-8656 (Meeting ID: 580 891 8771).

Meeting schedules are subject to change. For the latest updates, please visit www.rockinghamcountynh.org/events.

Proposal Award

Proposals will be formally awarded and publicly announced at a regular scheduled Rockingham County Board of Commissioners meeting held in the Maureen Barrows Conference Room located in the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH. Meetings may also be accessed via Zoom: <https://us02web.zoom.us/j/5808918771> or by phone at 646-558-8656 (Meeting ID: 580 891 8771). Following the announcement, formal notification of the award decision will be provided.

Pricing

Proposal prices must remain valid for a period of sixty (**60**) days from the proposal opening date and must remain firm once the proposal is awarded to the successful organization(s).

- Vendors holding a state bid/contract are encouraged to offer the corresponding pricing.
- If any variations, such as discounts or penalty clauses, may affect the proposed price, please specify them clearly in your submission.

Additional Materials

Organizations may be invited to participate in the final selection process following the review and screening of all proposals. This process may include providing additional information, such as cost adjustments or other clarifications, as requested by Rockingham County.

Performance Clause

In the event that the successful organization or Rockingham County defaults on any stipulations outlined the RFP, and such default is not corrected within thirty (30) days of receiving written notice, either party may opt to cancel the agreement.

Contractual Obligations

Should the proposal require contracts for the provision of materials, equipment, or services, the Rockingham County Board of Commissioners reserves the right to review and amend these contracts to ensure compliance with county legal requirements. All agreements or contracts requiring our signature must be submitted in Microsoft Word format to facilitate efficient review and tracking. All contracts must include Non-Appropriation and Indemnification clauses, as specified in the RFP. Sample language for these clauses is provided below.

Non-Appropriation

Rockingham County is obligated to pay only such contract amounts that can lawfully be made from funds budgeted and appropriate for that purpose during Rockingham County's then current fiscal year, subject to annual approval by the Rockingham County Delegation. Should Rockingham County fail to budget, appropriately, or otherwise make available funds to make payments under this contract, such contract shall be deemed terminated at the end of the then current term. Rockingham County agrees to deliver prompt notification after any decision to non-appropriation is made, but failure to give such notice will not extend the term beyond such Original or Renewal Term.

Indemnification

To the fullest extent permitted by law, (ORGANIZATION) shall protect, indemnify, save, defend and hold harmless Rockingham County, including its officials, agents, volunteers and employees, ("Indemnified Parties"), from and against any and all liabilities, obligations, claims, damages, penalties, causes of action, costs, interest and expenses, including but not limited to reasonable attorney and paralegal fees, which Indemnified Parties may become obligated or suffer by reason of any accident, bodily injury, personal injury, death of person, or loss of or damage to property, arising indirectly or directly under, out of, in connection with, or as a result of this Contract or the activities of (ORGANIZATION) or its agents, employees, contractors or subcontractors, and even if caused in whole or in part by any negligent or intentional act or omission of Indemnified Parties.

In addition, and regardless of respective fault, (ORGANIZATION) shall defend, indemnify and hold harmless the Indemnified Parties for any costs, expenses and liabilities arising out of a claim, charge or determination that (ORGANIZATION) officers, employees, contractors, subcontractors or agents are employees of the Indemnified Parties, including but not limited to claims or charges for benefits, wages, fees, penalties, withholdings, damages or taxes brought in connection with laws governing workers compensation, unemployment compensation, social security, Medicare, state or federal taxation, and/or any other similar obligation associated with an employment relationship.

(ORGANIZATION'S) obligations to defend, indemnify and hold harmless the Indemnified Parties hereunder shall survive the term of this Contract.

Rockingham County shall not be required to defend or indemnify (ORGANIZATION) or its agents, employees, contractors or subcontractors or any professional service provider.

Insurance Requirements

The organization shall maintain insurance coverage throughout the duration of this proposal. Subcontractors engaged by the organization must also maintain the required coverage. Any requests for modifications to these insurance requirements must be submitted in writing with the proposal and will be subject to evaluation.

1. Coverage Requirements

The organization must have professional liability/errors and omissions insurance with limits of no less than \$1,000,000 per occurrence. The insurance certificate and coverage must be issued by a

carrier authorized to conduct business in the State of New Hampshire, with an A.M. Best Company rating of "A" or better.

2. **Workers' Compensation Insurance**

The organization shall carry workers' compensation insurance as mandated by the State of New Hampshire.

3. **Comprehensive General Liability Insurance**

The organization must maintain a comprehensive general liability insurance policy, including contractual liability coverage, with limits of no less than \$1,000,000 per occurrence.

4. **Motor Vehicle Insurance**

The organization must carry motor vehicle insurance, including coverage for bodily injury, property damage, and uninsured motorists, with a combined single limit of no less than \$1,000,000 per accident.

5. **Insurance Certificate**

The organization shall provide an insurance certificate confirming the required coverage. Certificates must be filed with Rockingham County and included with the proposal submission. A 30-day notice is required for cancellation or material changes to coverage, and notices must be sent directly to the Rockingham County Commissioners' Office, 119 North Road, Brentwood, NH 03833.

NOTICE:

1. The Rockingham County Board of Commissioners reserves the right to accept or reject any proposals or parts thereof, select the proposal deemed to be in the best interest of Rockingham County, and waive any formalities in the bidding process.
2. Proposals are subject to public review and cannot include proprietary, confidential, or restricted information that conflicts with New Hampshire's Right to Know law.
3. The information provided in this RFP is solely for the purpose of preparing proposals detailing costs and services for Rockingham County. Organizations are expected to carefully review these specifications. Failure to meet specified conditions may result in invalidation.
4. Although believed to be accurate, the information provided herein is not warranted and should be verified independently.
5. Rockingham County reserves the right to award contracts to multiple providers.
6. All modifications to the specifications must receive prior approval from Rockingham County.
7. Any variations, including discounts or penalty clauses, that may affect pricing, must be clearly specified in the proposal.
8. Payment for satisfactory work completion or product delivery is subject to Rockingham County's standard accounts payable process.

Sincerely,



Jude Gates, Senior Director
Facilities, Planning/IT

JG/db

ATTACHMENT A

SCOPE OF WORK You are hereby invited to submit a sealed proposal to enter a **two-year** contract for the purpose of supplying janitorial products as specified below for the Rockingham County Rehabilitation and Nursing Center, and the Department of Corrections located at the Rockingham County Complex, Brentwood, NH., for the period of **12/01/2025-11/30/2027**.

A. Specifications

Any questions on specific products, please contact the person noted for each individual department. Please deliver requested samples to the addresses specified below.

Each Department shall be responsible for placing their own orders on an as needed basis throughout this period, delivery and invoices shall be directed separately to each department as noted.

*Bill and Ship to:

Rockingham County Department of Corrections
99 North Road
Brentwood, NH 03833

Contact: Katherine Arsenault (603) 679-2256 ext. 9451

E-mail; karsenault@co.rockingham.nh.us

The Department of Corrections currently utilizes two (2) types of chemicals for Janitorial purposes. One is a disinfecting all-purpose spray and glass cleaner, the second is a general purpose spray cleaner with bleach. The cleaning chemicals are diluted before use per specs provided by the supplier. If required you will be expected to provide dispensers for dilution, along with training on their use. Product and or packaging must NOT contain metal parts.

Item Description	Product offered.	Vendor Item#	UOM (bx/cs/per)	#items per (bx/cs/per)	size per item (ounces/gal)	cost per UOM	End use cost per diluted gal/qrt.	Est annual usage
No-Rinse Neutral PH floor Cleaner EPA Safe-gal containers 4/cs								64cases
Disinfecting All-Purpose Spray & Glass Cleaner								35cases
General Purpose Spray Cleaner/w Bleach								45cases
Mop Handle 1x50 JAWS Wet Mop							n/a	12cases
Push Broom, 24"							n/a	48ea
Dry Mop Frames 5x36"							n/a	10ea
Dry Mop Heads 36" (for above)							n/a	40ea
Dust Mops w/30" handle							n/a	4ea
Dust pans, rubber							n/a	12ea
Mop Buckets w/ringer							n/a	6ea
Mop Handles (54" wood/plastic Gripper							n/a	36ea

Item Description	Product offered.	Vendor Item#	UOM (bx/cs/per)	#items per (bx/cs/per)	size per item (ounces/gal)	cost per UOM	End use cost per diluted gal/qrt.	Est annual Usage
Mop Heads (5" webfoot/white)							n/a	144ea
Floor Buffing Pad, red 20"							n/a	40pks
Polishing Floor pads, white 20"							n/a	40pks
Plastic Spray Bottles (24oz)							n/a	120ea
Plastic Spray Bottle Trigger (for above)							n/a	144ea
Scouring Pads, Ind. Quality							n/a	12ea
Shower/Floor Scrub Brush (2.5"x10")							n/a	36ea
Sponges, (yellow med. weight)							n/a	12cases
Sponges w/scrubber							n/a	288ea
Toilet Brushes							n/a	96ea

*Bill and Ship to:

Rockingham County Rehabilitation & Nursing Center
117 North Road
Brentwood, N.H. 03833

Environmental Services

Contact: Sam Forbush (603) 679-5335 ext. 9323
E-mail: sforbush@co.rockingham.nh.us

Item Description	Vendor Item#	Quoted Price	Approx. Annual Usage
Wastebaskets, 14qt. Rubbermaid, fire resistant, Beige-FG259100 or equal			20ea
Wastebaskets, 28qt. Rubbermaid, fire resistant, Beige-FG254300 or equal			20ea
Plastic bottles, 1qt. w/spray triggers			60ea
6" x 9" green scouring pads, #96, 3M, 20/bx. NO SUBSTITUTES			5 boxes
Renown Bacterial Digestant, qt. bottles, 12/cs. or equal			17 cases
3M Window Cleaner, qt. bottles NO SUBSTITUTES			6 cases
19" 3M Aqua burnishing pads NO SUBSTITUTES			4 cases
19" 3M Aqua burnishing pads NO SUBSTITUTES			4 cases
19" 3M Natural Tan burnishing pads NO SUBSTITUTES			4 cases

Item Description	Vendor Item#	Quoted Price	Approx. Annual Usage
27" 3M Aqua burnishing pads NO SUBSTITUTES			4 cases
27" 3M Natural Tan burnishing pads NO SUBSTITUTES			4 cases
Super-Stitch finish mops, size medium, 5" band 3M-FGD55206 NO SUBSTITUTES			12ea
Johnny mops with cones			60ea
Dustpans; heavy duty plastic pan			12ea
14" x 28" 3M SPP pads, purple, 10pk NO SUBSTITUTES			3 cases
Comet powder cleanser, 21oz cans			4 cases
18" x 5" Microfiber flat mop bulk pack, 10pk SEND SAMPLE			30 doz.
16" x 16" Microfiber light commercial cloths, blue SEND SAMPLE			30 doz.
16" x 16" Microfiber light commercial cloths, yellow			36 doz.
16"x 16" Microfiber cloths, antimicrobial, green			30 doz.
Polgreen DELTA ULTRA , 1 liter containers NO SUBSTITUTES			40 cases
17" 3M surface prep pads, stripping pads NO SUBSTITUTES			10 cases
14", 3M Top line auto scrubber pad 5000			5 cases

A. PRICE SHEET

An itemized price proposal is required with submission. Do not alter or modify any documents or proposal forms downloaded from Rockingham County or Public Purchase. Altering or modifying such documents or forms may result in disqualification.