

Rockingham County Facilities Operations  
116 North Road  
Brentwood, NH 03833  
Jude Gates/Director of Facilities, Planning & IT  
603-679-9375  
[jgates@co.rockingham.nh.us](mailto:jgates@co.rockingham.nh.us)

Proposal Submission Deadline:

**March 7, 2024 at 7:30AM**

Mandatory Site Visit:

**February 22, 2024 9:30am at the**

**Facilities Office**

**116 North Rd., Brentwood, NH 03833**

**REQUEST FOR PROPOSAL  
IAQ - DUCT CLEANING  
February 13, 2024**

You (ORGANIZATION) are hereby invited to submit proposals as specified in this Request for Proposal. The information necessary to complete the proposal is contained within this document.

Rockingham County, New Hampshire (Rockingham County) is a public entity composed of general administrative offices, nursing home, assisted living, correctional facility, engineering and maintenance services, and offices from Elected Officials: Commissioners, Delegation, County Attorney, High Sheriff, Register of Deeds, and Treasurer.

Questions on the technical specifications of the Request for Proposal should be directed to the contact listed above. Questions on bidding procedures can be directed to [rfp@co.rockingham.nh.us](mailto:rfp@co.rockingham.nh.us). Do not alter or modify any documents or proposal forms downloaded from Rockingham County or Public Purchase. Altering or modifying such documents or forms may result in disqualification.

**1. Proposal Instructions (3 ways to submit)**

- a) Two (2) copies (or one copy and one thumb drive) of the Proposal should be submitted in a sealed envelope marked "RFP – IAQ Duct Cleaning 2024" addressed and delivered to:

**Rockingham County Commissioners  
119 North Road, Brentwood, NH 03833**

- b) Submit your bid as a PDF to: [rfp@co.rockingham.nh.us](mailto:rfp@co.rockingham.nh.us). **DO NOT** send your bid to any other Rockingham County email address. Doing so may result in disqualification. You will receive a confirmation email within 1 business day. If you do not receive your confirmation email, you may inquire with the contact person listed at the top of this document.
- c) You may submit your Proposal online through Public Purchase, which is free to sign up and submit. Please visit [Public Purchase: Rockingham County Home Page](https://www.rockinghamcountynh.org/rfpbidding), or [www.rockinghamcountynh.org/rfpbidding](https://www.rockinghamcountynh.org/rfpbidding) for the link to our Public Purchase page.

**2. Submission must include:**

- Organization legal name with DBA if applicable.
- Tax ID.
- Physical address and mailing address (if different).
- Organization representative name and contact information (phone, fax, and email).
- An itemized price proposal including shipping or freight is required with submission.
- Items presented as "equivalent" must be clearly identified, with all variations from the specification annotated and are subject to approval.
- Complete cut sheets and specifications for all products quoted, if applicable.
- All pertinent information regarding warranty and service availability.
- Anticipated start time after receipt of order and anticipated time to perform the scope of services.
- Insurance requirements, non-appropriations, and indemnification obligations.

3. **Proposal Openings:** Authorization to open proposals will be given at the **03/07/2024** regular scheduled meeting of the Board of Rockingham County Commissioners beginning at 8:30 am. Proposals will be distributed after the meeting and will be awarded or rejected as soon as a complete review and comparison of the proposals received has been made by Rockingham County.
  - a. Meetings are held in the Maureen Barrows Conference Room of the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH through the following online Zoom meeting: <https://us02web.zoom.us/j/5808918771> or by telephone: 646-558-8656, Meeting ID: 580 891 8771.
  - b. Scheduled meetings are subject to change and information may be found here: [www.rockinghamcountynh.org/events](http://www.rockinghamcountynh.org/events).
4. **Proposal Award:** The proposal(s) will be formally awarded and announced publicly at a regular scheduled meeting of the Board of Rockingham County Commissioners held in the Maureen Barrows Conference Room located in the Rockingham County Rehabilitation and Nursing Center, 117 North Road, Brentwood, NH through the following online Zoom meeting: <https://us02web.zoom.us/j/5808918771> or by telephone: 646-558-8656, Meeting ID: 580 891 8771. Formal notification of proposal award will occur thereafter.
5. **Pricing:** Proposal prices are to remain in effect for a period of **(60)** days from opening date of the proposal and are to remain firm once proposal is awarded to the successful Organization(s).
  - a. Vendors awarded a state bid/contract should offer that pricing.
  - b. Should you have any variations (discounts and/or penalty clauses) that may affect the price, please specify in proposal.
6. **Additional Materials:** Following the review and screening of all proposals, Organization may be invited to participate in the final selection process, which may include the submission of additional information regarding cost or other issues, as requested by Rockingham County.
7. **Performance Clause:** In the event that the successful awarded Organization/Rockingham County should default in the observance of the stipulations set forth in this Request for Proposal and such default is not corrected within 30 days of written notice from either party, the successful awarded Organization/Rockingham County shall have the option of canceling the proposal.
8. **Contractual Obligations:** In the event that contracts for the supply of materials, equipment, or services are required under the proposal, the Board of Rockingham County Commissioners reserves the right to review said contracts and amend to comply with county legal requirements prior to signing by the appointed representative of the Board of Rockingham County Commissioners. All contracts entered into by Rockingham County are required to contain Non-Appropriation and Indemnification clauses. Sample language is provided below.
  - a. **Non-Appropriation**

Rockingham County is obligated to pay only such contract amounts that can lawfully be made from funds budgeted and appropriated for that purpose during Rockingham County's then current fiscal year, subject to annual approval by the Rockingham County Delegation. Should Rockingham County fail to budget, appropriate, or otherwise make available funds to make payments under this contract, such contract shall be deemed terminated at the end of the then current term. Rockingham County agrees to deliver prompt notification after any decision to non-appropriation is made, but failure to give such notice will not extend the term beyond such Original or Renewal Term.
  - b. **Indemnification**

To the fullest extent permitted by law, (ORGANIZATION) shall protect, indemnify, save, defend and hold harmless Rockingham County, including its officials, agents, volunteers and employees, ("Indemnified Parties"), from and against any and all liabilities, obligations, claims, damages, penalties, causes of action, costs, interest and expenses, including but not limited to reasonable attorney and paralegal fees, which Indemnified Parties may become obligated or suffer by reason of any accident, bodily injury, personal injury, death of person, or loss of or damage to property, arising indirectly or directly under, out of, in connection with, or as a result of this Contract or the activities of

(ORGANIZATION) or its agents, employees, contractors or subcontractors, and even if caused in whole or in part by any negligent or intentional act or omission of Indemnified Parties.

In addition, and regardless of respective fault, (ORGANIZATION) shall defend, indemnify and hold harmless the Indemnified Parties for any costs, expenses and liabilities arising out of a claim, charge or determination that (ORGANIZATION) officers, employees, contractors, subcontractors or agents are employees of the Indemnified Parties, including but not limited to claims or charges for benefits, wages, fees, penalties, withholdings, damages or taxes brought in connection with laws governing workers compensation, unemployment compensation, social security, Medicare, state or federal taxation, and/or any other similar obligation associated with an employment relationship.

(ORGANIZATION'S) obligations to defend, indemnify and hold harmless the Indemnified Parties hereunder shall survive the term of this Contract.

Rockingham County shall not be required to defend or indemnify (ORGANIZATION) or its agents, employees, contractors or subcontractors or any professional service provider.

9. **Insurance Requirements:** The Organization shall always maintain during the life of this proposal insurance coverage. The Organization must also require its subcontractors to maintain such coverage. Any request for modification of the coverage requirements must be submitted in writing with the proposal and will be evaluated accordingly.

- a. **Coverage:** The Organization shall have professional insurance/errors and omissions insurance with limits of not less than \$1,000,000 each occurrence. The insurance certificate and the underlying insurance coverage shall be issued by a carrier authorized to do business in the State of New Hampshire and having A.M. Best Company rating of "A" or better.
- b. **Workers Compensation Insurance:** The Organization shall carry workers compensation insurance as required by the State of New Hampshire.
- c. **Comprehensive General Liability Insurance:** The Organization shall maintain a comprehensive general liability insurance policy, which includes coverage for contractual liability, in an amount of no less than \$1,000,000 per occurrence.
- d. **Motor Vehicle Insurance:** The Organization shall carry motor vehicle insurance to include bodily injury, property damage, and uninsured motorist coverage in an amount of no less than \$1,000,000 combined single limit per accident.
- e. **Insurance Certificate:** The Organization shall provide an insurance certificate confirming the above insurance coverage.
  - i. The provider shall file certificates with Rockingham County showing that the above insurance has been purchased. Include with proposal submission and use mail to: Rockingham County, attn. Commissioners Office, 119 North Road, Brentwood, NH 03833.
  - ii. 30-day notice is required for cancellation and /or material change of coverage and sent directly to the above mail to address.

10. **NOTICE:**

- a. The Board of Rockingham County Commissioners reserves the right to accept or reject all proposals or parts thereof, to accept the proposal which they deem to be in the best interest of Rockingham County and to waive any bid formality.
- b. Proposals are subject to public review and cannot be honored with proprietary, confidential, do not disclose, or any other restriction that conflicts with the New Hampshire Right To Know law.
- c. Information provided in these specifications is to be used only for the purposes of preparing a proposal detailing costs and services to be provided to Rockingham County. It is expected that each Organization will read these specifications with care. Failure to meet certain conditions may invalidate proposals.
- d. The information contained herein is believed to be accurate but should not be considered as warranted in any way.
- e. Rockingham County may award multiple providers.
- f. Any changes to the specifications shall meet the approval of Rockingham County.

- g. Any variations (discounts and/or penalty clauses) that may affect the price, please specify in your proposal.
- h. Upon satisfactory completion of the work and or receipt of the product, payment is subject to standard accounts payable process at Rockingham County.

**A. PRICE SHEET**

An itemized price proposal is required with submission unless otherwise noted.

**B. MANDATORY SITE VISIT**

**Mandatory Site Visit in Person:** Vendors submitting proposals are required to attend a mandatory site visit on (February 22, 2024, at 9:30 AM), at the Facilities Operations office, 116 North Road, Brentwood, NH 03833. Proposals from vendors who have not made a site visit will be considered invalid.

Sincerely,

Jude Gates, Director of Facilities, Planning/IT

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JG/dsr

## **ATTACHMENT A**

### **I. General Requirement for Proposing and Instructions to Providers**

#### **A. INTRODUCTION AND BACKGROUND**

Rockingham County Complex (Rockingham) is a public entity composed of general administrative offices, a nursing home, and a correctional facility.

Rockingham is seeking written proposals from qualified Contractors to enter a contract with the purpose of supplying such services as noted in section B.

#### **B. SPECIFICATIONS**

Please provide unit pricing (Bid Sheet attached) to clean all accessible interior portions of the equipment, air handlers and associated duct, for each of the following, to be viewed at the mandatory site visit.

##### Rockingham County Rehabilitation and Nursing Center:

1. Mitchell Bathroom Exhaust Fans
2. Mitchell AHU & Ducts – NM-1

##### Jail:

3. A Block (JAB)
4. B Block (JBB)
5. C Block (JCB)
6. ABC Dining AHU

#### **C. SCOPE OF WORK (But not limited to)**

Provide all labor, materials, and equipment necessary to perform cleaning of air handlers, all ductwork, grilles, diffusers, heat recovery wheels, coils, and exhaust fans. Lined areas of ductwork will be cleaned by use of a vacuum, all other ductwork to be done by use of power brush and vacuum. Access panels shall be cut into ductwork as needed, covers are to be fabricated two inches larger than access hole, secured with screws and sealed.

The successful awarded provider shall remove all residual cleaning products and/or other materials generated during the cleaning process.

**D. SPECIAL CONSIDERATIONS**

- Please include as part of your proposal references from work performed of a similar scope. Please be advised that experience demonstrated at a nursing home and correctional facility is desired.
- Please reference any applicable professional certificates and/or associations that may be held by your company and/or personnel.
- Please include as part of your Proposal the anticipated start time after receipt of order, and estimated time to complete the Scope of Services.
- Scheduling to be coordinated with the office of Engineering & Maintenance Services. A minimum of one week's notice shall be provided before work is to commence.
- The work to be performed is in occupied facilities. At all times the comfort and safety of all residents is to be considered; noise, dust and odor must be kept to a minimum.

**E. NOTICE:**

Information provided in these specifications is to be used only for the purposes of preparing a proposal detailing costs and services to be provided to Rockingham County. It is expected that each provider will read these specifications with care. Failure to meet certain conditions may invalidate proposals.

The information contained herein is believed to be accurate but should not be considered as warranted in any way. Questions or requests for additional information should be directed to:

Jude Gates, Director  
Facilities, Planning & IT  
Rockingham County Complex  
116 North Road  
Brentwood, NH 03833  
(603) 679-9375 or [jgates@co.rockingham.nh.us](mailto:jgates@co.rockingham.nh.us)

**F. PREPARATION OF PROPOSALS**

Following the review and screening of all proposals, firms may be invited to participate in the final selection process, which may include the submission of additional information regarding cost or other issues, as requested by Rockingham.

**G. ADDITIONAL TERMS AND CONDITIONS**

1. Rockingham County may buy from multiple vendors.
2. Any changes to the above Specifications shall meet the approval of the Board of Rockingham County Commissioners.
3. Should you have any variations (discounts and/or penalty clauses) which would affect the price, please specify in your proposal.
4. A copy of your Certificate of Insurance must be submitted before any work begins.



Rockingham County  
Facilities Operations

116 North Road  
Brentwood, New Hampshire 03833  
Tel. 603-679-2256 x9150 Fax 603-679-9380

## IAQ – HVAC/Duct Cleaning 2024 Pricing/BID SHEET

Please provide unit pricing to clean all accessible interior portions of the equipment, air handlers and associated duct, for each of the following:

### Rockingham County Rehabilitation and Nursing Center & Admin. Bldg.

1. \_\_\_\_\_ Mitchell Bathroom Exhaust Fans
2. \_\_\_\_\_ Mitchell AHU & Ducts – NM-1

### Jail:

3. \_\_\_\_\_ A Block (JAB)
4. \_\_\_\_\_ B Block (JBB)
5. \_\_\_\_\_ C Block (JCB)
6. \_\_\_\_\_ ABC Dining AHU

Proposal Submitted by \_\_\_\_\_

Company  
Name \_\_\_\_\_

Address \_\_\_\_\_

Telephone # \_\_\_\_\_





## **Vendor List**

Kitchen Klean  
PO Box 754  
Epsom, NH 03234  
Attn: Mike Caraway  
800 736-4484  
[Michael.caraway@kitchenkleaninc.com](mailto:Michael.caraway@kitchenkleaninc.com)

Filter Shine New England  
Dependable Hood and Duct Cleaning Company  
424 Old Candia Road, Unit 1  
Candia, NH 03034  
855 483-0199  
[service@dependablehood.com](mailto:service@dependablehood.com)

Northeast Hoods  
Farmington, NH  
603 810-7070  
VM

Ranalli's Duct Dusters  
603 953-8126  
[ranallisductdusters@gmail.com](mailto:ranallisductdusters@gmail.com)

Apex Ventilation Group  
888 260-4314  
[kathy@apexventilation.com](mailto:kathy@apexventilation.com)

Cochrane Ventilation, Inc.  
220 Ballardvale ST STE H  
Wilmington, MA 01887-1050  
Attn: C. Cochrane  
[sales@cochraneventilation.com](mailto:sales@cochraneventilation.com)

Superior Air Duct Cleaning  
Worcester, MA  
800 355-1031  
[airductsuperior@gmail.com](mailto:airductsuperior@gmail.com)

Tom's Hood Cleaning  
Derry NH

978 519-2814  
Tomshoodcleaning.com  
[tomshoodcleaning@yahoo.com](mailto:tomshoodcleaning@yahoo.com)

Imperial Hood & Duct Cleaning  
508 873-1662  
[imperialhoodcleaning@gmail.com](mailto:imperialhoodcleaning@gmail.com)

Advanced Air Quality  
357 East Columbus Avenue  
Springfield, MA 01105  
Attn: J. VanHouten  
[Advancedairq@aol.com](mailto:Advancedairq@aol.com)

Impact Fire  
26 Hampshire Drive  
Hudson, NH 03051  
Attn: Dick Baynes  
800 244-7531  
[Richard@getfireprotection.com](mailto:Richard@getfireprotection.com)

AirCare Environmental Services  
781 821-0296  
[cokorn@s1susa.com](mailto:cokorn@s1susa.com)

Northeast Hoods  
[Service@northeasthoods.com](mailto:Service@northeasthoods.com)