

Rockingham County Engineering & Maintenance Services
116 North Road
Brentwood, NH 03833
Jude Gates/Director of Facilities, Planning & IT
603-679-9375
jgates@co.rockingham.nh.us

<p><u>Proposal Submission Deadline:</u> Monday 08/30/21 at 5:00pm</p> <p><u>Proposal Opening:</u> Thursday 09/02/21 at 8:30am</p> <p><u>Mandatory Site Visit:</u> Thursday, 08/19/21 at 9:30am at the Engineering & Maintenance Office 116 North Rd, Brentwood, NH 03833</p>
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**REQUEST FOR PROPOSAL
NURSE'S CALL UPGRADE
09 AUGUST 2021**

You are hereby invited to submit proposals for the upgrade of seven Nurse's Call systems. The information necessary to complete the proposal is contained within this document.

Rockingham County, New Hampshire (Rockingham County) is a public entity composed of general administrative offices, Long Term Care and Rehabilitation Center, Assisted Living, Dept. of Corrections, Engineering and Maintenance Services, and offices from Elected Officials: Commissioners, Delegation, County Attorney, High Sheriff, Register of Deeds, and Treasurer.

Questions on the technical specifications of the Request for Proposal should be directed to the contact listed above. Questions on bidding procedures can be directed to rfp@co.rockingham.nh.us

1. Proposal Instructions (3 ways to submit)

1. Two (2) copies (or one copy and one thumb drive) of the Proposal should be submitted in a sealed envelope marked "RFP – Nurse's Call Upgrade" addressed and delivered to:

Rockingham County Commissioners
119 North Road, Brentwood, NH 03833

2. Submit your bid as a PDF to; rfp@co.rockingham.nh.us
3. You may submit your Proposal online through Public Purchase, which is free to sign up and submit. Please visit www.rockinghamcountynh.org/rfpbidding for the link to our Public Purchase page.

Submission must include:

- Organization legal name with DBA if applicable
- W-9 Tax ID
- Physical address and mailing address (if different)
- Organization representative name and contact information (phone, fax, email)
- Complete cut sheets and specifications of all products quoted, if applicable.
- All pertinent information regarding warranty and service availability.
- Anticipated start time after receipt of order and anticipated time to perform scope of services.
- Certificate of Liability, certificate holder: Rockingham County, 119 North Rd., Brentwood, NH 03833

2. Mandatory Site Visit

Vendors submitting proposals are required to attend a mandatory site visit on **Thursday, 19 August 2021**, at the Engineering & Maintenance Services Office, 116 North Road, Brentwood, NH. Proposals from vendors who have not made a site visit will be considered invalid.

Proposal from vendors who have not made a site visit will be considered invalid.

3. **Proposal Opening:** Proposals will be opened publicly in the Public Purchase portal at a regular scheduled meeting of the Board of Rockingham County Commissioners. Proposals will be taken under advisement at time of opening and will be awarded or rejected as soon as a complete review and comparison of the proposal received has been made by Rockingham County.

Scheduled meetings are subject to change and information may be found here:
www.rockinghamcountynh.org/events

4. **Proposal Award:** The proposal(s) will be formally awarded and announced publicly at a regular scheduled meeting of the Board of Rockingham County Commissioners. Formal notification of proposal award will occur thereafter. Information on the award will also be available on the RFP/Bidding section of our website:
www.rockinghamcountynh.org

5. **Pricing:** Proposal prices are to remain in effect for a period of sixty (60) days from opening date of the proposal and are to remain firm once proposal is awarded to the successful Organization(s).

- a. Vendors awarded a state bid/contract should offer that pricing.

- b. Should you have any variations (discounts and /or penalty clauses) that may affect the price, please specify in proposal.

6. **Additional Materials:** Following the review and screening of all proposals, Organization may be invited to participate in the final selection process, which may include the submission of additional information regarding cost or other issues, as requested by Rockingham County.

7. **Performance Clause:** In the event that the successful awarded Organization/Rockingham County should default in the observance of the stipulations set forth in this Request for Proposal and such default is not corrected within thirty days of written notice from either party, the successful awarded Organization/Rockingham County shall have the option of canceling the Proposal. The successful awarded provider acknowledges that all work performed on County property will be done so in accordance with the standard safety rules and guidelines of OSHA. Please include with your Proposal a copy of your safety rules and guidelines and/or acknowledgement of your compliance with OSHA.

8. **Contractual Obligations:** In the event that contracts for the supply of materials, equipment, or services are required under the proposal, the Board of Rockingham County Commissioners reserves the right to review said contracts and amend to comply with County legal requirements prior to signing by the appointed representative of the Board of Rockingham County Commissioners. All contracts entered into by Rockingham County are required to contain Non-Appropriation and Indemnification clauses. Sample language is provided below.

- a. **Non-Appropriation**

Rockingham County is obligated to pay only such contract amounts that can lawfully be made from funds budgeted and appropriated for that purpose during Rockingham County’s then current fiscal year, subject to annual approval by the Rockingham County Delegation. Should Rockingham County fail to budget, appropriate, or otherwise make available funds to make payments under this contract, such contract shall be deemed terminated at the end of the then current term. Rockingham County agrees to deliver prompt notification after any decision to non-appropriation is made, but failure to give such notice will not extend the term beyond such Original or Renewal Term.

b. **Indemnification**

To the fullest extent permitted by law, (ORGANIZATION) shall protect, indemnify, save, defend and hold harmless Rockingham County, including its officials, agents, volunteers and employees, ("Indemnified Parties"), from and against any and all liabilities, obligations, claims, damages, penalties, causes of action, costs, interest and expenses, including but not limited to reasonable attorney and paralegal fees, which Indemnified Parties may become obligated or suffer by reason of any accident, bodily injury, personal injury, death of person, or loss of or damage to property, arising indirectly or directly under, out of, in connection with, or as a result of this Contract or the activities of (ORGANIZATION) or its agents, employees, contractors or subcontractors, and even if caused in whole or in part by any negligent or intentional act or omission of Indemnified Parties.

In addition, and regardless of respective fault, (ORGANIZATION) shall defend, indemnify and hold harmless the Indemnified Parties for any costs, expenses and liabilities arising out of a claim, charge or determination that (ORGANIZATION) officers, employees, contractors, subcontractors or agents are employees of the Indemnified Parties, including but not limited to claims or charges for benefits, wages, fees, penalties, withholdings, damages or taxes brought in connection with laws governing workers compensation, unemployment compensation, social security, Medicare, state or federal taxation, and/or any other similar obligation associated with an employment relationship.

(ORGANIZATION'S) obligations to defend, indemnify and hold harmless the Indemnified Parties hereunder shall survive the term of this Contract.

Rockingham County shall not be required to defend or indemnify (ORGANIZATION) or its agents, employees, contractors or subcontractors or any professional service provider.

9. **Insurance Requirements:** The Organization shall always maintain insurance coverage during the life of this proposal. The Organization must also require its subcontractors to maintain such coverage. Any request for modification of the coverage requirements must be submitted in writing with the proposal and will be evaluated accordingly.

- a. **Coverage:** The Organization shall have professional insurance/errors and omissions insurance with limits of not less than \$1,000,000 each occurrence. The insurance certificate and the underlying insurance coverage shall be issued by a carrier authorized to do business in the State of New Hampshire and having A.M. Best Company rating of "A" or better.
- b. **Workers Compensation Insurance:** The Organization shall carry workers compensation insurance as required by the State of New Hampshire.
- c. **Comprehensive General Liability Insurance:** The Organization shall maintain comprehensive general liability insurance policy, which includes coverage for contractual liability, in an amount of no less than \$1,000,000 per occurrence.
- d. **Motor Vehicle Insurance:** The provider shall carry motor vehicle insurance to include bodily injury, property damage, and uninsured motorist, coverage in an amount of no less than \$1,000,000 combined single limit per accident.
- e. **Insurance Certificate:** The Organization shall provide an insurance certificate confirming the above insurance coverage.
 - i. The provider shall file certificates with Rockingham County showing that the above insurance has been purchased. The insurance certificate submitted must show the certificate holder as: Rockingham County, Attn. Commissioners Office, 119 North Road, Brentwood, NH 03833.
 - ii. A 30-day notice is required for cancellation and /or material change of coverage, sent directly to the above mail to address.

10. **Notice:**

- a. The Board of Rockingham County Commissioners reserves the right to accept or reject any and all proposals or parts thereof, to accept the proposal which it deems to be in the best interest of Rockingham County and to waive any bid formality.
- b. Proposals are subject to public review and cannot be honored with proprietary, confidential, do not disclose, or any other restriction that conflicts with the New Hampshire Right to Know Law.
- c. Information provided in these specifications is to be used only for the purposes of preparing a proposal detailing costs and services to be provided to Rockingham County. It is expected that each Organization will read these specifications with care. Failure to meet certain conditions may invalidate proposals.
- d. The information contained herein is believed to be accurate but should not be considered as warranted in any way.
- e. Rockingham County may award to multiple providers.
- f. Any changes to the specifications shall meet the approval of Rockingham County.
- g. Any variations (discounts and/or penalty clauses) that may affect the price, please specify in your proposal.
- h. Upon satisfactory completion of the work and or receipt of the product, payment is subject to standard accounts payable process at Rockingham County.

Sincerely,



Jude Gates, Director of Facilities, Planning/IT

JG/lt

ATTACHMENT A

I. General Requirement for Proposing and Instructions to Providers

A. INTRODUCTION

Rockingham is seeking written proposals from qualified professionals to enter into a contract with the purpose of supplying such services as noted in section B.

B. SPECIFICATIONS

You are hereby invited to submit a proposal to supply all labor, materials and equipment necessary for the upgrade of our Responder 4000 at the Rockingham County Complex on North Road in Brentwood, New Hampshire.

Scope of services to include:

- ❖ Replace the existing Rauland Responder 4000 with a Rauland Responder 5000, total of 7 systems.
- ❖ New Responder 5000 Master System Controller (CPU) will include a dedicated 36-volt power supply, additional 15V power supplies (for field devices) in each Responder 4000 central equipment cabinet to replace the existing Responder 4000 Network Interface Module (NM).
- ❖ New VoIP nurse consoles and Responder 5000 annunciator panels shall be installed at each nurse’s station and sub-nurse’s station to replace the existing Responder 400 consoles and annunciators currently in use.
- ❖ Awarded vendor shall be responsible for project coordination, all device termination, device installation, system programming, system commissioning, documentation and comprehensive end-user training.

Locations for upgrade:	Assisted Living
	Fernald – 2 nd Floor
	Blaisdell – 1 st Floor
	Blaisdell – 2 nd Floor
	Driscoll – Ground Floor
	Driscoll – 1 st Floor
	Driscoll – 2 nd Floor

SPECIAL CONSIDERATIONS

- Price to include Reporting Management software.
- Price to include shipping and installation.
- Please include as part of your Proposal, references from work performed of a similar scope.
- Provide as part of your proposal specific information with regards to warranty and any rebates that may apply.
- Items presented as “equivalent” must be clearly identified with all variations from the specification annotated and are subject to approval by the Director of Facilities, Planning & IT.
- Scheduling to be coordinated with the office of Engineering & Maintenance Services. Please include as part of your Proposal anticipated start time after receipt of order and estimated time to complete the scope of services.

D. MANDATORY SITE VISIT

A mandatory site visit will be held on **Thursday, 19 August 2021, at 9:30 AM sharp**. Interested parties should assemble at the office of Engineering & Maintenance Services, 116 North Road, Brentwood, New Hampshire (across the street from the Nursing Home).

Proposals from vendors who have not made a site visit will be considered invalid.

E. **NOTICE**

Information provided in these specifications is to be used only for the purposes of preparing a proposal detailing costs and services to be provided to Rockingham County. It is expected that each provider will read these specifications with care. Failure to meet certain conditions may invalidate proposals.

The information contained herein is believed to be accurate and should not be considered as warranted in any way. Questions or requests for additional information should be directed to Jude Gates, Director of Facilities, Planning & IT at 603 679-9375 or jgates@co.rockingham.nh.us.

F. **PREPARATION OF PROPOSALS**

Following the review and screening of all proposals, providers may be invited to participate in the final selection process, which may include the submission of additional information regarding cost or other issues, as requested by Rockingham.

G. **ADDITIONAL TERMS AND CONDITIONS**

1. Rockingham County may award the contract to multiple providers.
2. Any changes to the above Specifications shall meet the approval of the Board of Rockingham County Commissioners.
3. Final award is subject to approval of appropriation request.
4. Should you have any variations (discounts and/or penalty clauses) that may affect the price, please specify in your proposal. Upon satisfactory completion of the above noted work, payment is subject to the County's standard accounts payable process.