



Rockingham County RFP Results 2017

Title	Department	Date Opened	Vendors Submitted	Date Awarded	Award Type	Vendor Awarded	Award Period	Award Amount	Award Terms	RFP Notes
2018 Ford F-150	Engineering & Maintenance Services	7/26/2017	ACME Auto Leasing, Autofair Ford, Grappone Ford, Stoneham Ford	8/9/2017	Single Purchase	Autofair Ford		\$25,286.00		
Air Mattress System	Long Term Care	8/16/2017	4MD Medical Solutions, Allstate Medical, Geriatric Medical, McKesson, Products Unlimited	8/23/2017	Single Purchase	Geriatric Medical		\$26,200.00	NTE	
Artwork	Long Term Care	2/15/2017	Circle Graphics Inc., Staples, The Art Collector	4/5/2017						04/05/2017 All proposals rejected. RFP to be reissued.
Artwork (reissue)	Long Term Care	5/9/2017	Direct Supply, JVA Art Group	7/12/2017	Single Purchase	Direct Supply		\$35,000.00	NTE	
Boiler Plant Repairs	Engineering & Maintenance Services	8/9/2017	ECS Construction Services	8/23/2017	Single Service	ECS Construction Services		\$18,404.00	NTE	
Book Restoration	Registry of Deeds	5/9/2017	Kofile Inc.	5/17/2017	Single Service	Kofile Inc.		\$55,858.00		
Chaplain Services	Long Term Care	11/1/2017	Rev. Allison Purdie	11/8/2017	Contract Service	Allison Purdie, Rev. Allison Purdie	11/10/2017 - 11/09/2020	\$14,000.00	NTE annually	
Computer Equipment	Engineering & Maintenance Services	5/9/2017	Connection, expoIT, OM Office Supply, Versatile	6/14/2017	Single Purchase	Connection		\$32,825.85		

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Computer Equipment - Laptops	Engineering & Maintenance Services	11/1/2017	Aventis Systems, Block 5 Technologies, CDI Computers, Connection, Graham Magnetics, IT Savvy, JPC Online Holdings, Leepopo Corporation, OM Office Supply, PCMG Inc., SDF Professional Computers, Versatile, VIG Solutions	12/6/2017	Single Purchase	Connection, OM Office Supply			NTE	OM Office supply: (6) laptops with warranty and (3) docking stations NTE \$6,141 total; Connection: (3) laptops with warranty NTE \$2,667.12 total
Computer Equipment - Servers	Engineering & Maintenance Services	12/13/2017	Block 5 Technologies, ByteSpeed, Connection, DataQDirect, Diltex, GHA Technologies, Howard Technology Solutions, ION Computer Systems, ITX3, LVN Systems, SAI, Stallard Technologies, Strictly Tech, UNIX Surplus, Y&S Technologies	12/20/2017	Single Purchase	Block 5 Technologies		\$10,098.00	\$5,049 per server	
Condensate Pump with Receiver	Engineering & Maintenance Services	4/19/2017	Blake Equipment, Standard of New England, State Supply Company, The Inesco Group/DL Thurrott	4/26/2017	Single Purchase	Blake Equipment		\$7,842.93		

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Copier Equipment	Engineering & Maintenance Services	1/10/2017	Continental Business Machines, Conway Office Solutions, Konica Minolta, Offtech, RICOH USA, Seacoast Business Machines, Toshiba Business Solutions, United Business Machines	2/8/2017	Contract Service	RICOH USA	3 years	\$87,300.00	\$0.004 per BW copy / \$0.04 per color	
Dish Machine Compressor	Engineering & Maintenance Services	8/16/2017	Distributor Corporation of New England	8/23/2017	Single Purchase	Distributor Corporation of New England		\$5,375.00		
Dishwashing and Laundry Chemicals	Corrections	5/17/2017	Central Paper Products Co., Swish White River Ltd.	6/14/2017	Contract Purchase	Central Paper Products Co.	2 years	\$11,000.00	NTE yearly	
DOC Air Handler D Block	Engineering & Maintenance Services	10/11/2017	Arakelian Plumbing and Heating, Palmer & Sicard Inc.	11/8/2017	Single Project	Arakelian Plumbing and Heating, Palmer & Sicard Inc.		\$164,800.00		10/25 award vacated due to vendor error. Re-awarded 11/8.
DOC Showers	Engineering & Maintenance Services	9/27/2017	Clear Sky Coatings Solutions / Advanced Prep-Coat, Northeast Flooring Solutions	11/15/2017	Single Project	Clear Sky Coatings Solutions / Advanced Prep-Coat		\$51,882.00		
Document Preservation	Engineering & Maintenance Services	11/22/2017								
Documentation Preservation	Engineering & Maintenance Services	11/22/2017	Kofile Inc.	12/6/2017	Single Project	Kofile Inc.		\$21,274.00	NTE	

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Electricity Supplier	Engineering & Maintenance Services	4/19/2017	Constellation Energy Services, ENH Power, Freedom Energy Logistics, Mint Energy, Standard Power of America	4/26/2017	Contract Service	Mint Energy	12 months			\$0.084 per kilowatt hour
Elevator PMs	Engineering & Maintenance Services	8/23/2017	Embree Elevator, Stanley Elevator Company Inc.	9/6/2017	Contract Service	Embree Elevator	October 1, 2017 through March 31, 2019			\$1,316/month, plus stated rates for additional work ordered.
Email Archiving System	Engineering & Maintenance Services	9/12/2017	Intradyn, Jatheon Technologies, Tangent Computer, Versatile	10/18/2017						10/18/2017 All proposals rejected. RFP to be reissued.
Engineered Concrete Pad	Engineering & Maintenance Services	6/7/2017	Allen & Major Associates, ECS Construction Services	6/28/2017		Allen & Major Associates, Engineered Construction Services				Allen & Major: \$4,000 for engineering / Engineered Construction Services: \$13,338 for construction services
Environmental Services - Televisions	Engineering & Maintenance Services	11/8/2017	America's Computer Company, B&H Photo Video, Business Services Solutions, Leepopo Corporation, OM Office Supply, PCMG Inc., SDF Professional Computers, Tiles in Style, Visions of Video, Y&S Technologies	11/22/2017	Single Purchase	OM Office Supply, SDF Professional Computers, Visions of Video				Visions of Video: (18) Vizio D39f-E1 \$2,988; SDF Professional Computers: (12) Vizio D32x-D1 \$2,340 / (2) Vizio E50-E3 \$860; OM Office Supply: (12) TCL 32S305 \$2,034

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E-Ticketing	Sheriff	1/18/2017	TransCOR Information Technologies	2/8/2017	Single Purchase	TransCOR Information Technologies		\$8,235.52		
Exam Table	Long Term Care	8/23/2017	AOSS Medical Supply, Cirious LLC, Direct Supply, McKesson, Medline, Moore Medical	9/27/2017	Single Purchase	Direct Supply		\$5,347.00	NTE	
Fire Sprinkler Piping	Engineering & Maintenance Services	11/1/2017	Superior Fire Protection Inc.	11/1/2017		Superior Fire Protection Inc.		\$15,000.00	NTE	
Fire Sprinkler Testing	Engineering & Maintenance Services	8/23/2017	Hampshire Fire Protection Company	9/6/2017	Contract Service	Hampshire Fire Protection Company	October 1, 2017 through March 31, 2019	\$10,355.00		Plus stated rates for additional work outside of scope of inspection
Firewall	Engineering & Maintenance Services	3/22/2017	9to5 Computer, Block 5 Technologies, Connection, Corporate Data & Voice, Howard Technology Solutions	4/5/2017	Single Purchase	Connection		\$22,649.94		\$3,774.90 per item
Food Tray Drying Racks	Corrections	12/6/2017	Alternative Sales Corporation, CortechUSA, Jones Zylon Company	12/20/2017	Single Purchase	CortechUSA		\$12,463.62		\$4,154.54 per cart
Fuel Contract	Engineering & Maintenance Services	9/12/2017	Diesel Direct, Hanscom's Truck Stop, Palmer Gas/Ermer Oil, Proulx Oil & Propane, Santa Buckley Energy, Suburban Propane	9/27/2017	Contract Purchase	Hanscom's Truck Stop, Palmer Gas/Ermer Oil	October 1, 2017 through March 31, 2019			multiple amounts - please call for info

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Furniture	Long Term Care	1/10/2017	Creative Office Pavilion, Direct Supply, Office Resources, Officeworks New England, Staples, W.B. Mason	2/1/2017	Single Purchase	Creative Office Pavilion		\$526,380.76		
Generator Repairs	Engineering & Maintenance Services	4/19/2017	Power Up Generator Service Company, Powers Generator Service, The Generator Connection, Weld Power Service Co.	4/26/2017	Single Service	Power Up Generator Service Company		\$5,856.00		
Generator Testing/Inspections	Engineering & Maintenance Services	10/11/2017	Cummins, FM Generator Inc., The Generator Connection, TriState Generators, Weld Power Generator	10/25/2017	Contract Service	FM Generator Inc.	11/1/2017 through 4/30/19	\$5,400.00	\$5,400 for two testing/inspections, includes mileage. Stated rates for any work ordered outside the scope of annual service visits.	
Grease Trap/Lift Station Service	Engineering & Maintenance Services	8/23/2017	Stewart's Septic	9/6/2017	Contract Service	Stewart's Septic	October 1, 2017 through March 31, 2019	\$12,915.00	\$530/month for grease trap and \$375/month for lift station	
Guardrail	Engineering & Maintenance Services	1/10/2017								

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HVAC Cleaning	Engineering & Maintenance Services	3/22/2017	AirDuct Klean, Armstrong, Tri State Hood and Duct LLC	4/5/2017	Single Service	AirDuct Klean, Tri State Hood and Duct LLC				Tri-State Hood & Duct: F Block, G Block, F/G shower exhaust system, Underhill \$14,350 / AirDuct Klean: Driscoll building \$4,100
Hygiene Lift Chairs	Long Term Care	8/23/2017	AOSS Medical Supply, Medline	8/29/2017					08/29/2017 All proposals rejected. RFP to be reissued.	
Hygiene Lift Chairs (reissue)	Long Term Care	9/27/2017	Arjo Huntleigh	10/4/2017	Single Purchase	Arjo Huntleigh		\$10,867.80	NTE	
Inmate Personal Care Items	Corrections	5/17/2017	Advanced Educational Products, Amercare Products Inc., Bob Barker Company, Charm Tex, ICS Jail Supplies, Pacific Link, Phoenix Supply, Victory Supply		Contract Purchase	Bob Barker Company	1 year	\$16,500.00	NTE	
Institutional Products	Corrections	5/17/2017	ACME, Bob Barker Company, Charm Tex, Kar Wing Trading, OD Taragin and Brothers, Tabb Textiles, Uniforms Manufacturing, Victory Supply	8/16/2017	Contract Purchase	Bob Barker Company, Charm Tex, Tabb Textiles, Victory Supply	1 year	\$54,000.00	Total not to exceed	

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Insurance	Finance	10/25/2017	Primex, USI	11/1/2017		Primex, USI			Primex: P&L 4 years, \$323,606 premium with 5% increase per year cap / Primex: UC 1 year, premium \$34,881 / USI Excess WC 2 years, total premium \$154,267	
Jail Mixing Valves	Engineering & Maintenance Services	7/12/2017	Apple Specialties, Colt Plumbing Company, F.W. Webb, Standard of New England, The Granite Group	7/26/2017		The Granite Group		\$17,972.17		
Janitorial Products	Corrections	9/27/2017	Central Paper Products Co., Top Notch Supply, Verativ	11/1/2017	Contract Purchase	Central Paper Products Co., Verativ				
Ka-Band Moving Radar Units	Sheriff	5/23/2017	Stalker Radar	5/31/2017	Single Purchase	Stalker Radar		\$7,537.50		
Kubota Tractor	Engineering & Maintenance Services	5/23/2017	Chappell Tractor Sales, MB Tractor and Equipment	5/31/2017	Single Purchase	MB Tractor and Equipment		\$12,227.00		
Laboratory Services	Long Term Care	9/27/2017	Elliot Hospital	10/4/2017	Contract Service	Elliot Hospital	January 1, 2018 through December 31, 2020	\$35,000.00	NTE annually	
Laundry Chemicals	Engineering & Maintenance Services	11/15/2017	Central Paper Products Co.	11/22/2017	Contract Purchase	Central Paper Products Co.	January 1, 2018 through June 30, 2019	\$30,000.00	NTE	

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Legal Services	Commissioners	10/11/2017	Donahue Tucker and Ciandella, Drummond Woodsum, Ransmeier & Spellman, Sheehan Phinney Bass + Green, Soule Leslie Kidder Sayward & Loughman	11/22/2017	Contract Service	Ransmeier & Spellman, Sheehan Phinney Bass + Green	January 1, 2018 through June 30, 2020			
Medical Supplies Prime Vendor	Long Term Care	11/15/2017	Central Paper Products Co., First Choice Medical Supply, Geriatric Medical, McKesson, Medical Solutions, Inc., Medline, New Dimension Rx, Simmco Distribution							
Mobile Radios	Sheriff	4/19/2017	Green Mountain Integrated Communications Solutions	5/3/2017	Single Purchase	Green Mountain Integrated Communications Solutions		\$16,954.25		
Network Switches	Engineering & Maintenance Services	4/26/2017	Block 5 Technologies, Connection, Corporate Data & Voice, Curvature, Ockers Company, Walker and Associates	5/17/2017	Single Purchase	Block 5 Technologies		\$14,400.00		
Occupational Health Program	Human Resources	3/1/2017	Concentra, Convenient MD, Exeter Hospital	4/5/2017	Contract Service	Exeter Hospital	May 1, 2017 through April 30, 2017			Year 1: \$124,490 / Year 2: \$129,460

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Office 365 Subscriptions	Engineering & Maintenance Services	11/15/2017	Connection, PCMG Inc., Versatile, Visual Government Solutions	12/6/2017	Single Purchase	Connection		\$8,752.00	NTE for fifty (50) G3 subscriptions	
Paper and Plastic Products	Engineering & Maintenance Services	6/14/2017	All American Poly, Central Paper Products Co., Central Poly Corp, Conlon Products Inc., Geriatric Medical, Interboro Packaging Corporation, McKesson, Medline, Swish White River Ltd., The O'Neil Co., Unipak, Verativ	7/5/2017	Contract Purchase	Central Paper Products Co., Central Poly Corp, Conlon Products Inc., Geriatric Medical, Interboro Packaging Corporation, Verativ	July 1, 2017 through June 30, 2018	\$90,382.00	NTE	Interboro Packaging also awarded July 1, 2018 through June 30, 2019 for an amount not to exceed \$21,328
Pavilion Awning	Engineering & Maintenance Services	4/19/2017	Concord Awning & Canvas, Just Right Awnings and Signs	4/26/2017						04/26/2017 All proposals rejected. RFP to be reissued.
Pavilion Awning (reissue)	Engineering & Maintenance Services	5/17/2017	Just Right Awnings and Signs, The Awning Center	5/23/2017		The Awning Center		\$6,900.00		
Paving Work	Engineering & Maintenance Services	5/9/2017	Advanced Excavating & Paving, Bell & Flynn, R. Cooper & Son's	5/17/2017	Single Service	Bell & Flynn, Kofile Inc.		\$195,000.00	NTE	

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PFC Site Investigation	Engineering & Maintenance Services	5/17/2017	Aries, EA Engineering, Science, and Technology, Inc., Ensafe, EnviroTrac, Exeter Environmental, Geolnsight, GZA, Roux Associates, Sanborn Head, Stantec, StoneHill Environmental, Terracon Consulting, TRC Solutions, Weston & Sampson Engineers Inc., Wilcox & Barton, Inc.	6/7/2017		GZA		\$34,500.00		
Pharmacy Services	Long Term Care	6/21/2017	Health Direct, OmniCare, Partners Pharmacy, PharMerica, Preferred Pharmacy Services, Procure Ltc, West River Pharmacy	8/9/2017	Contract Service	Preferred Pharmacy Services	10/1/2017 through 9/30/2020	\$325,000.00	NTE annually	
Physicians and Medical Director Services	Long Term Care	1/10/2017	Core Physicians, Lamprey Health Care	2/1/2017	Contract Service	Core Physicians, Lamprey Health Care	April 1, 2017 through March 31, 2020		Lamprey: Yr 1 \$27,992 / Yr 2 \$31,992 / Yr 3 \$31,992. Core: Yr 1 (effective 5/1/17 through 3/31/18) \$85,510.06 / Yr 2 \$100,172 / Yr 3 \$103,177	RFP Award amended on 5/9/2017.

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Portable Radio Cache	Sheriff	3/8/2017	Eastern Communications, Green Mountain Integrated Communications Solutions	3/28/2017	Single Purchase	Green Mountain Integrated Communications Solutions		\$76,953.14	NTE	
Postage Machine and Meter Lease	Commissioners	10/11/2017	Formax	10/18/2017	Contract Service	Formax	3 years			\$59.95/month for jail and nursing home; \$156.23/month for Treasurer, County Attorney, and Sheriff; \$157.95/month Register of Deeds
Pressure Compartment Cooker	Long Term Care	9/6/2017	Great Lakes Hotel Supply, Kittredge Foodservice Equipment and Supplies	9/27/2017						09/27/2017 All proposals rejected. RFP to be reissued.
Pressure Compartment Cooker (reissue)	Long Term Care	10/25/2017	Douglas Equipment, Sam Tell & Son	11/8/2017	Single Purchase	Douglas Equipment		\$19,031.52	NTE	
RCSO Uniforms and Equipment	Sheriff	4/5/2017	Body Armor Outlet, Neptune Uniforms & Equipment	4/19/2017	Contract Purchase	Neptune Uniforms & Equipment	2017	\$32,500.00	NTE	Multiple item rates. Please call.
Rehab Services	Long Term Care	1/4/2017	Arete Rehabilitation, Functional Pathway, Genesis Rehabilitation, Golden Living, PCA Pharmacy, Rehab Care Inc., Select Rehabilitation, Synertx Rehabilitation	1/18/2017	Contract Service	Select Rehabilitation	May 1, 2017 through April 30, 2020	\$1,200,000.00	NTE annually	

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Repair Telescoping Valve Lift	Engineering & Maintenance Services	5/3/2017	None							RFP to be reissued.
Repair Telescoping Valve Lift (reissue)	Engineering & Maintenance Services	5/23/2017	None							
SAN	Engineering & Maintenance Services	3/22/2017	Block 5 Technologies, Connection, Curvature	4/5/2017	Single Purchase	Block 5 Technologies		\$114,300.00	\$19,050 per item	
Scissor Lift	Engineering & Maintenance Services	4/19/2017	Blueline Rental, Equipment 4 Rent, Grainger, Milton Cat	4/26/2017	Single Purchase	Blueline Rental		\$10,531.72		
Sheriff's Office Ammunition	Sheriff	4/5/2017	None							
Sheriff's Office Vehicles	Sheriff	5/3/2017	Grappone Ford	5/9/2017	Single Purchase	Grappone Ford		\$135,447.00		
Split Air Conditioning Units	Engineering & Maintenance Services	5/9/2017	F.W. Webb, Technology International, United Refrigeration	5/23/2017	Single Purchase	United Refrigeration		\$6,696.32		
Submersible Sewage Pump	Engineering & Maintenance Services	12/13/2017	Carlsen Systems, PSI Pump Systems, The Insco Group/DL Thurrott	12/27/2017	Single Purchase	Carlsen Systems		\$6,940.00	pending approved line item transfer	
Surplus Equipment	Engineering & Maintenance Services	12/6/2017	Barry Moses, Jon's Route 114 Auto Sales, Kevin Coyle	12/6/2017		Barry Moses, Jon's Route 114 Auto Sales				Jon's RT 114: Jeep \$1,422; Ford \$2,073 / Barry Moses: compressor \$26.00

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Surplus Vehicles	Engineering & Maintenance Services	3/8/2017	Corkery Tractor Trailer, Gas Motors, Jon's Route 114 Auto Sales, Kevin Coyle, Kevin St. James, Lothian Automotive, R.A. Sampson LLC, Stephen Antoniadis	3/8/2017		Gas Motors, Jon's Route 114 Auto Sales			Jon's Rte 114 Auto Sales: 1996 Ford E-350 \$1,325; Gas Motors: 2003 Ford F-250 \$2,632 / 2003 Chevrolet Silverado \$2,632 / 2004 Ford Crown Vic \$832	
Taco Heat Exchanger Tube Bundle	Engineering & Maintenance Services	12/20/2017	F.W. Webb, Pinnacle Rock, Standard of New England	1/3/2018	Single Purchase	Standard of New England		\$5,380.00		
Vehicle Upfit Equipment	Sheriff	4/26/2017	2-Way Communications, Adamson Industries	5/9/2017		2-Way Communications, Adamson Industries			2-Way Communications : \$22,943 for SUVs (4) equipment only / Adamson Industries: \$13,298 for transport van equipment and full installation	
Water Main Replacement	Engineering & Maintenance Services	10/4/2017	Eastern Excavation Inc., J. White Contracting, Northeast Earth Mechanics, Rome Construction Inc., Select Excavation & Landscaping	10/11/2017	Single Project	Select Excavation & Landscaping		\$49,480.00		

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Wood Chips	Engineering & Maintenance Services	3/28/2017	Cousineau Forest Products, D.H. Hardwick & Sons, HHP, Inc.	4/19/2017	Contract Purchase	D.H. Hardwick & Sons	May 1, 2017 through April 30, 2022			Y1: \$44/ton Y2: \$44.88/ton Y3: \$45.77/ton Y4:\$46.68/ton Y5:47.61/ton - \$.50/ton surcharge applies for truck fuel over \$2.50 in \$.25 increments
WWTP Gorman-Rupp Pump	Engineering & Maintenance Services	4/19/2017	Water Industries, Inc.	4/26/2017	Single Purchase	Water Industries, Inc.		\$5,357.53		
X-Ray Services	Long Term Care	8/23/2017	Mobile Medical Diagnostic Services, Mobilex USA	9/6/2017	Contract Service	Mobile Medical Diagnostic Services	December 15, 2017 through December 14, 2020	\$15,000.00	NTE annually	